





# The Voice of the Practitioners

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**Chief Operating Officer** 

Ethics and Compliance Officer Association (ECOA)

December 16, 2012







## Personal Background: Ethicist, 26 years





- Earned MBA (The George Washington University, USA)
  - Have since served as an adjunct lecturer at six business schools
    - graduate: business ethics and social/legal/political environments of business
    - undergraduate: strategy



- Ethics Resource Center / Washington, D.C.
- Markkula Center for Applied Ethics, Santa Clara University / California
- Council for Ethics in Economics / Ohio
- KPMG LLP / Illinois
- Ethics Officer (5 years)
  - Blue Cross and Blue Shield / Colorado
  - Countrywide Financial Corporation / Texas
- Ethics and Compliance Officer Association (6 years)
  - Chief Operating Officer / Massachusetts









## **Ethics and Compliance Officer Association**



- Founded in 1992
  - Ethics = evolution over compliance
  - "right thing to do" over economics and over risk of breaking law
  - Empowering CECOs and raising their role/authority in organizations
- 1,300 members from 450 organizations
  - Must be a CECO or member of the E&C team
    - The individuals who set and enforce the standards about bribery/corruption
  - Members from 37 countries
- Serving ECOs from all types of organizations
  - Public and private corporations
  - Nonprofit organizations / NGOs
  - Government offices
  - Universities







### Diverse Backgrounds of CECOs

- Law (39% of ECOA members are attorneys)
- Internal Audit
- Organizational Development
- Human Resources
- Business Ethics
- Organizational Behavior
- Communications / Public Affairs
- Strategy
- Law Enforcement / Security
- Training
- Finance













### Issues Managed by E&C Office



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- Business ethics issues and "criminal" compliance (as opposed to regulatory compliance)
- Conflicts-of-interest and corporate opportunities
- Unfair business practices (e.g., bid-rigging)
- Fraud
- Confidential / Proprietary information
- Gifts and entertainment
- Anti-Retaliation
- Use of company assets
- Sexual harassment
- Discrimination
- Bribery and kickbacks
- Theft and self-dealing
- Competitive intelligence, espionage, and other anti-competitive behavior
- Favoritism
- Insider trading
- Accounting irregularities / Accurate reporting









#### 12 Facets of Ethics and Compliance





- 1. Team/Function (e.g., Chief Ethics and Compliance Officer)
- 2. Standards (e.g., Code of Ethics)
- 3. Communications (e.g., policies)
- 4. Training (e.g., skill-building)
- 5. Helpline (e.g., anonymity vs. confidentiality)
- 6. Investigations/Discipline/Incentives
- 7. Auditing and Monitoring (e.g., spot audits)
- 8. Risk management
- 9. Developing an ethical culture
- 10. Metrics / Continuous improvement (e.g., evaluation)
- 11. Relationships to Internal Stakeholders (CEO, Legal, etc.)
- 12. Relationships to External Stakholders (government, etc.)









#### The Voice of the Practitioners





- Voluntary programs
  - Including collective action and other self-regulatory initiatives
- U.S. Sentencing Commission Guidelines
  - Guidelines, not mandates
- Enforcement authorities
  - Glenn Peterson case (U.S.)
  - FCPA Resource Guide (November 2012)
- Key Trends
  - Whistleblowing / Anti-retaliation
  - Ethical culture
  - Reporting structure: to whom does the ethics/compliance officer report
- Considerations
  - Eager to work toward common goals but, like all of us, not 100% in control of their environment
  - Eager to learn the ambition of this group and determine if we can and should help







